

DATE: 10/11/94

51845 5771

ATTACHMENT 3 HIGH VOLUME POINT PACKAGE PROMOTIONS

TO BE ELIGIBLE FOR RESIDUAL AMOUNTS FROM POINT VAP NATIONAL PROMOTIONS
 ALL IDENTIFIED HIGH VOLUME ACCOUNTS
 ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION

McLEAN

ALLOCATION

400 OFFERS (20 displays)

STORE NUMBER	ACCOUNT NAME	CITY	STATE	Indicate number of offers (20 per display to be placed)
162204	635914	SMOKIN	PA	120
162204	705046	SMOKIN	PA	100
162204	676785	SMOKIN	PA	80
162209	674383	SMOKIN	PA	40
162209	639333	SMOKIN	PA	60
TOTAL LOCATIONS: 5				400

DATE: 10/11/94

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10/11/94

10/11/94

McLean

400 OFFERS (20 displays)

400

Merge w/ VAP Delivery

ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS								FB2GIF	
ONSETS, PACKED 100/SKU, WILL BE SHIPPED TO RETAIL REPS FOR EACH PROMOTION.									
USE ONSET IN CONJUNCTION WITH NORMAL DISCOUNTING.									
ONE P.O.S. KIT AND ONE 300-500 CARTON DISPLAY WILL BE SHIPPED TO EACH STORE W/MARCH PROMOTION.									
P.O.S. Kit Includes: 1 Header Card, 2 Side Cards & 1 Large Paster.									
P.O.S. items are to be placed in appropriate Display, based upon number of offers designated.									
WILL BE SHIPPED W/VAP DELIVERY - NO ACTION REQUIRED BY SALES / RETAIL REPS								DORAL	
SR TERR	RR TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	STATE	SUPPLIER (DELIVERY)	# Displays	# Offers Per Display (20)
162202	162239	171473	SHAMPINE'S TOBACCO/L	322 STATE ST	CARTHAGE	NY	N.CNTRY	16	320
162203	162231	703515	C&C TOBACCO OUTLET	109 N MEADOW ST	ITHACA	NY	F&T	16	320
162203	162233	294072	ETC ETC	ROUTE 23	ONEONTA	NY	JONES MC	11	220
162204	162223	635914	SMOKIN JOES TOB SHOP	SR 171	SUSQUEHANNA	PA	JM TO ADVISE	6	120
162204	162223	705046	SMOKIN JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	JM TO ADVISE	5	100
162204	162228	676785	SMOKIN JOES	300 N ELMIRA ST	SAYRE	PA	JM TO ADVISE	4	80
162204	162228	310108	SHEDDENS WHOLESALE	RT. 14	FASSETT	PA	NON-VAP KLEIN	16	320
162204	162226	621026	DAHULICH DIST. INC.	DBA WOLCOTTS BEV&T	ENDICOTT	NY	HERKIMER	16	320
162204	162223	819485	ROBS COUNTRY MKT,INC	RT. 11	GREAT BEND	PA	KLEIN	11	220
162204	162223	651111	FAMILY FARM	106 MAIN ST	SUSQUEHANNA	PA	KLEIN	11	220
162204	162226	763827	HES #32276	357 STATE ST	BINGHAMTON	NY	KEYSTONE	16	320
162208	162220	422035	PIKES CREEK BEVERAGE	RR 3 BOX 141	HUNLOCK CREEK	PA	KLEIN	11	220
162208	162220	621400	SMOKE SIGNALS	120 S RIVER ST	PLAINS	PA	KLEIN	16	320
162208	162222	291931	PLAZA BEVERAGE, INC.	3 RACHAEL DR	PITTSTON	PA	KLEIN	16	320
162209	162225	689353	SMOKIN JOES TOBACCO	EAGLE GLEN S/C	E STROUDSBURG	PA	JM TO ADVISE	3	60
162209	162225	674333	SMOKIN JOES	270 W ROOSEVELT HWY	WAYMART	PA	JM TO ADVISE	2	40
162209	162223	660922	DISCOUNT TOBACCO SHP	1129 MAIN ST	PECKVILLE	PA	NON-V KLEIN	16	320
162209	162222	185719	BILLS SUPERMARKET	RD #6 PO BOX 6220	MOSCOW	PA	NON-V ASSOC 024660	11	220
162209	162225	517722	LAKE REGION IGA	ROUTE 6 & 590	HAWLEY	PA	NON-V MID VAL	11	220
162210	162233	594068	CATSKILL DISCOUNT BV	190 MILL ST	LIBERTY	NY	MNTN	11	220
162210	162227	130056	TOBI CORP.	6 DOLSON AVE	MIDDLETOWN	NY	EMPIRE	11	220
22 Count								236	4720

ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS									
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P.O.S. Kit Includes: 1 Header Card, 2 Side Cards & 1 Large Paster.									
P.O.S. Items are to be placed in appropriate Display, based upon number of offers designated.									
WILL BE SHIPPED W/VAP DELIVERY - NO ACTION REQUIRED BY SALES / RETAIL REPS								DORAL	
SR TERR	RR TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	STATE	SUPPLIER (DELIVERY)	# Displays	# Offers Per Display (20)
162301	163830	633761	MINOR'S DISCOUNT BEV	292 LAKE STREET	ST ALBANS	VT	DOWLINGS	6	120
162302	162325	114561	NEXT DOOR	RT 7	POWNA	VT	SAM FR	7	140
162302	162325	623997	SHORT STOP VARIETY	MAIN STREET	BENNINGTON	VT	SAM FR	5	100
162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT	J GALANES	5	100
162302	162325	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT	SAM FR	5	100
162302	162320	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT	SAM FR	5	100
162302	162325	114564	BILLMONT'S COUNTRY ST	RT 8	STAMFORD	VT	PINE ST	5	100
162302	162320	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT	SAM FR	5	100
162302	162320	576908	WELLS TRADING POST	RTE 30	WELLS	VT	SAM FR	5	100
162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	FINKLE	10	200
162303	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	FINKLE	5	100
23 Count								63	1260

ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS								
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P.O.S. items are to be placed in appropriate Display, based upon number of offers designated.								
WILL BE SHIPPED W/VAP DELIVERY - NO ACTION REQUIRED BY SALES / RETAIL REPS								
SR TERR RR TERR ACCT ACCOUNT NAME ADDRESS CITY STATE SUPPLIER (DELIVERY)								DORAL # Displays # Offers Per Display (20)
162601	162625	765525	FRONTIER BEVERAGE	121 GRANT ST	BUFFALO	NY	BFLO TOBACCO	6 120
162603	162625	396973	PARKSIDE DRUG	975 BROADWAY ST	BUFFALO	NY	DERIGO	6 120
26 Count								12 240

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P.O.S. Kit Includes: 1 Header Card, 2 Side Cards & 1 Large Paster.									
P.O.S. Items are to be placed in appropriate Display, based upon number of offers designated.									
WILL BE SHIPPED W/VAP DELIVERY - NO ACTION REQUIRED BY SALES / RETAIL REPS								DORAL	
SR TERR	RR TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	STATE	SUPPLIER (DELIVERY)	# Displays	# Offers Per Display (20)
163801	163827	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	VT	HIBBERT	4	80
163802	163822	103182	THE COUNTRY MILE	RT 31	GREENVILLE	NH	NG GURNSEY	9	180
163802	163821	643587	CHAS GEM	RTE 10	WINCHESTER	NH	NG GURNSEY	4	80
163802	163822	103172	RT. 13 STATELINE CON	RT 13	BROOKLINE	NH	AUBURN	9	180
163802	163821	104065	THE BIG S	48 MANNING HL	WINCHESTER	NH	NG GURNSEY	9	180
163802	163821	230124	BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH	PINE ST	4	80
163802	163822	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH	NH TOBAC	4	80
163802	163821	230117	STATELINE GROCERY	ROUTE 12	FITZWILLIAM	NH	NG GURNSEY	9	180
163802	163821	104063	KULICKS SUPER MARKET	WARWICK RD	WINCHESTER	NH	NON-V NG GURNS	4	80
163802	163822	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	NH	NH TOBAC	9	180
163803	163821	278707	ROUTE 63 COUNTRY	525 NORTHFIELD ROAD	HINSDALE	NH	TBI	5	100
163803	163821	733076	RIVERSIDE GROCERY	RTE 9	W CHESTERFIELD	NH	NG GURNS	9	180
163803	163821	605251	5 STAR BEVERAGE	25 RIVER ST	NORTH WALPOLE	NH	TBI	4	80
163804	163827	317529	BEVERAGE KING #1	INTERCHANGE DR	WEST LEBANON	NH	NG GURNS	4	80
163804	163827	630255	T&R SIDELINES	22 BRIDGE ST	WEST LEBANON	NH	NG GURNS	9	180
163805	163820	064556	FOODS PLUS CONV.	ROUTE 125	PLAISTOW	NH	AUBURN	9	180
163805	163820	103059	BUTCHER BOY MKT	RT 28	SALEM	NH	TBI	9	180
163805	163820	103056	TEXACO PAYSAYER	531 S BROADWAY	SALEM	NH	AH NOTINI	9	180
163805	163820	346403	POST TIME	375 S BROADWAY	SALEM	NH	NH TOBAC	9	180
163805	163820	689422	WORLD FAMOUS STATELN	24 BRIDGE ST	PELHAM	NH	AH NOTINI	9	180
163805	163820	103073	RAYS STATELINE MKT	4 MAMMOTH RD	PELHAM	NH	NH TOBAC	9	180
163805	163820	103069	R&B SUPERETTE	59 BRIDGE ST	PELHAM	NH	AH NOTINI	9	180
163805	163820	104514	SHYERS LOBSTER POUND	RT 28	SALEM	NH	AH NOTINI	4	80
163805	163820	702662	SIGNAL VARIETY	RT. 125	PLAISTOW	NH	TBI	9	180
163805	163820	611422	FIRST CHANCE	DBA PELHAM MOBIL	PELHAM	NH	NH TOBAC	9	180
163806	163826	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRis	LACONIA	NH	CAPITAL	4	80

ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS										
ONSETS, PACKED 100/SKU, WILL BE SHIPPED TO RETAIL REPS FOR EACH PROMOTION.										
USE ONSET IN CONJUNCTION WITH NORMAL DISCOUNTING.										
ONE P.O.S. KIT AND ONE 300-500 CARTON DISPLAY WILL BE SHIPPED TO EACH STORE W/MARCH PROMOTION.										
P.O.S. Kit Includes: 1 Header Card, 2 Side Cards & 1 Large Poster.										
P.O.S. items are to be placed in appropriate Display, based upon number of offers designated.										
WILL BE SHIPPED W/VAP DELIVERY - NO ACTION REQUIRED BY SALES / RETAIL REPS									DORAL	
SR TERR	RR TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	STATE	SUPPLIER (DELIVERY)	# Displays	# Offers Per Display (20)	
163806	163826	412188	CASE N KEG	MILL STREET	MEREDITH	NH	PINE ST .	4	80	
163806	163826	755792	CORNER MARKET	201/2 WALKER STREET	CONCORD	NH	TBI	4	80	
163807	163823	572626	AYOTTES STATELINE	100 RIVER RD	HUDSON	NH	NH TOBAC	9	180	
163807	163823	490714	ANDY'S STATELINE	83 RIVER RD	HUDSON	NH	TBI	9	180	
163808	163824	486298	MS. MARKET	176 SAGAMORE ST	MANCHESTER	NH	AH NOTINI	9	180	
38 Count								220	4400	
Grand Count										

ATTACHMENT 3: HIGH VOLUME MEGA DORAL PACKAGE PROMOTIONS

THIS PROMOTION WILL BE SHIPPED IN QUANTITIES AS DESIGNATED.

SHIPMENT WILL BE MADE IN CONJUNCTION WITH FEBRUARY VAP PROMOTION.

ONLY ACTION REQUIRED BY SALES / RETAIL REPS IS TO VERIFY THAT DISPLAYS ARE PROPERLY RECEIVED AND PLACED.

(NOTE THAT IF ACCOUNT IS ON VAP, THEY WILL BE RECEIVING ADDITIONAL VAP DISPLAYS AS WELL)

SR TERR	RR TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	STATE	SUPPLIER (DELIVERY METHOD)	#/ MEGA Displays	# Offers Per Display (20)
162210	162227	130056	TOBI CORP.	6 DOLSON AVE	MIDDLETOWN	NY	EMPIRE	11	220
162203	162231	703515	C&C TOBACCO OUTLET	109 N MEADOW ST	ITHACA	NY	F&T	16	320
162204	162226	621026	DAHULICH DIST. INC.	DBA WOLCOTTS BEV&T	ENDICOTT	NY	HERKIMER	14	280
162203	162233	294072	ETC ETC	ROUTE 23	ONEONTA	NY	JONES Mc	11	220
162204	162226	763827	HES #32276	357 STATE ST	BINGHAMTON	NY	KEYSTONE	16	320
162204	162223	819485	ROBS COUNTRY MKT, INC	RT. 11	GREAT BEND	PA	KLEIN	11	220
162204	162223	651111	FAMILY FARM	106 MAIN ST	SUSQUEHANNA	PA	KLEIN	11	220
162208	162220	422035	PIKES CREEK BEVERAGE	RR 3 BOX 141	HUNLOCK CREEK	PA	KLEIN	11	220
162208	162220	621400	SMOKE SIGNALS	120 S RIVER ST	PLAINS	PA	KLEIN	16	320
162208	162222	291931	PLAZA BEVERAGE, INC.	3 RACHAEL DR	PITTSTON	PA	KLEIN	16	320
162210	162233	594068	CATSKILL DISCOUNT BV	190 MILL ST	LIBERTY	NY	MOUNTAIN	11	220
162202	162239	171473	SHAMPINE'S TOBACCO/L	322 STATE ST	CARTHAGE	NY	N. COUNTRY	16	320
162204	162223	635914	SMOKIN JOES TOB SHOP	SR 171	SUSQUEHANNA	PA	No Delivery Method	0	0
162204	162223	705046	SMOKIN JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	No Delivery Method	0	0
162204	162228	676785	SMOKIN JOES	300 N ELMIRA ST	SAYRE	PA	No Delivery Method	0	0
162209	162225	689353	SMOKIN JOES TOBACCO	EAGLE GLEN S/C	E STROUDSBURG	PA	No Delivery Method	0	0
162209	162225	674333	SMOKIN JOES	270 W ROOSEVELT HWY	WAYMART	PA	No Delivery Method	0	0

ATTACHMENT 3: HIGH VOLUME MEGA DORAL PACKAGE PROMOTIONS									
THIS PROMOTION WILL BE SHIPPED IN QUANTITIES AS DESIGNATED.									
SHIPMENT WILL BE MADE IN CONJUNCTION WITH FEBRUARY VAP PROMOTION.									
ONLY ACTION REQUIRED BY SALES / RETAIL REPS IS TO VERIFY THAT DISPLAYS ARE PROPERLY RECEIVED AND PLACED.									
(NOTE THAT IF ACCOUNT IS ON VAP, THEY WILL BE RECEIVING ADDITIONAL VAP DISPLAYS AS WELL)									
SR TERR	RR TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	STATE	SUPPLIER (DELIVERY METHOD)	# MEGA Displays	# Offers Per Display (20)
<i>The following accounts are not signed up on VAP, but have a primary supplier that ships VAP.</i>									
<i>Therefore, they have been added to the noted VAP supplier's promotional list.</i>									
162209	162222	185719	BILLS SUPERMARKET	RD #6 PO BOX 6220	MOSCOW	PA	NON-V ASSOC 024660	11	220
162209	162223	660922	DISCOUNT TOBACCO SHP	1129 MAIN ST	PECKVILLE	PA	NON-V KLEIN	16	320
162209	162225	517722	LAKE REGION IGA	ROUTE 6 & 590	HAWLEY	PA	NON-V MID VALLEY	11	220
162204	162228	310108	SHEDDENS WHOLESALE	RT. 14	FASSETT	PA	NON-V KLEIN	16	320
22 Count								214	4280

ATTACHMENT 3: HIGH VOLUME MEGA DORAL PACKAGE PROMOTIONS									
THIS PROMOTION WILL BE SHIPPED IN QUANTITIES AS DESIGNATED.									
SHIPMENT WILL BE MADE IN CONJUNCTION WITH FEBRUARY VAP PROMOTION.									
ONLY ACTION REQUIRED BY SALES / RETAIL REPS IS TO VERIFY THAT DISPLAYS ARE PROPERLY RECEIVED AND PLACED.									
(NOTE THAT IF ACCOUNT IS ON VAP, THEY WILL BE RECEIVING ADDITIONAL VAP DISPLAYS AS WELL)									
SR TERR	RR TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	STATE	SUPPLIER (DELIVERY METHOD)	# MEGA Displays	# Offers Per Display (20)
162301	163830	633761	MINOR'S DISCOUNT BEV	292 LAKE STREET	ST ALBANS	VT	DOWLINGS	6	120
162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	FINKLE	10	200
162303	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	FINKLE	5	100
162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT	J GALANES	3	60
162302	162325	114564	BILLMONT'S COUNTRY ST	RT 8	STAMFORD	VT	PINE ST	5	100
162302	162325	114561	NEXT DOOR	RT 7	POWNAH	VT	SAM FR	5	100
162302	162325	623997	SHORT STOP VARIETY	MAIN STREET	BENNINGTON	VT	SAM FR	5	100
162302	162325	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT	SAM FR	5	100
162302	162320	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT	SAM FR	5	100
162302	162320	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT	SAM FR	5	100
162302	162320	576908	WELLS TRADING POST	RTE 30	WELLS	VT	SAM FR	5	100
23 Count								59	1180

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SR TERR	RR TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	STATE	SUPPLIER (DELIVERY METHOD)	# MEGA Displays	# Offers Per Display (20)
162601	162625	765525	FRONTIER BEVERAGE	121 GRANT ST	BUFFALO	NY	BFLO TOBACCO	5	100
162603	162625	396973	PARKSIDE DRUG	975 BROADWAY ST	BUFFALO	NY	DERIGO	6	120
26 Count								11	220

ATTACHMENT 3: HIGH VOLUME MEGA DORAL PACKAGE PROMOTIONS									
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SR TERR	RR TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	STATE	SUPPLIER (DELIVERY METHOD)	# MEGA Displays	# Offers Per Display (20)
163805	163820	103056	TEXACO PAYSAYER	531 S BROADWAY	SALEM	NH	AH NOTINI	9	180
163805	163820	689422	WORLD FAMOUS STATELN	24 BRIDGE ST	PELHAM	NH	AH NOTINI	9	180
163805	163820	103069	R&B SUPERETTE	59 BRIDGE ST	PELHAM	NH	AH NOTINI	9	180
163805	163820	104514	SHYERS LOBSTER POUND	RT 28	SALEM	NH	AH NOTINI	4	80
163808	163824	486298	MS. MARKET	176 SAGAMORE ST	MANCHESTER	NH	AH NOTINI	9	180
163802	163822	103172	RT. 13 STATELINE CON	RT 13	BROOKLINE	NH	AUBURN	9	180
163805	163820	064556	FOODS PLUS CONV.	ROUTE 125	PLAISTOW	NH	AUBURN	9	180
163806	163826	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRIS	LACONIA	NH	CAPITAL	4	80
163801	163827	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	VT	HIBBERT	4	80
163803	163821	733076	RIVERSIDE GROCERY	RTE 9	W CHESTERFIELD	NH	NG GURNSEY	9	180
163804	163827	317529	BEVERAGE KING #1	INTERCHANGE DR	WEST LEBANON	NH	NG GURNSEY	4	80
163804	163827	630255	T&R SIDELINES	22 BRIDGE ST	WEST LEBANON	NH	NG GURNSEY	9	180
163802	163822	103182	THE COUNTRY MILE	RT 31	GREENVILLE	NH	NG GURNSEY	9	180
163802	163821	643587	CHAS GEM	RTE 10	WINCHESTER	NH	NG GURNSEY	4	80
163802	163821	104065	THE BIG S	48 MANNING HL	WINCHESTER	NH	NG GURNSEY	9	180
163802	163821	230117	STATELINE GROCERY	ROUTE 12	FITZWILLIAM	NH	NG GURNSEY	9	180
163802	163822	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH	NH TOBAC	4	80
163802	163822	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	NH	NH TOBAC	9	180
163805	163820	346403	POST TIME	375 S BROADWAY	SALEM	NH	NH TOBAC	9	180
163805	163820	103073	RAYS STATELINE MKT	4 MAMMOTH RD	PELHAM	NH	NH TOBAC	9	180
163805	163820	611422	FIRST CHANCE	DBA PELHAM MOBIL	PELHAM	NH	NH TOBAC	9	180
163807	163823	572626	AYOTTES STATELINE	100 RIVER RD	HUDSON	NH	NH TOBAC	9	180
163802	163821	104063	KULICKS SUPER MARKET	WARWICK RD	WINCHESTER	NH	NON-V NG GURNS	0	0
163802	163821	230124	BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH	PINE ST	4	80

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ONLY ACTION REQUIRED BY SALES / RETAIL REPS IS TO VERIFY THAT DISPLAYS ARE PROPERLY RECEIVED AND PLACED.									
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SR TERR	RR TERR	ACCT	ACCOUNT NAME	ADDRESS	CITY	STATE	SUPPLIER (DELIVERY METHOD)	# MEGA Displays	# Offers Per Display (20)
163806	163826	412188	CASE N KEG	MILL STREET	MEREDITH	NH	PINE ST	4	80
163803	163821	278707	ROUTE 63 COUNTRY	525 NORTHFIELD ROAD	HINSDALE	NH	TBI	5	100
163803	163821	605251	5 STAR BEVERAGE	25 RIVER ST	NORTH WALPOLE	NH	TBI	4	80
163805	163820	103059	BUTCHER BOY MKT	RT 28	SALEM	NH	TBI	9	180
163805	163820	702662	SIGNAL VARIETY	RT. 125	PLAISTOW	NH	TBI	9	180
163806	163826	755792	CORNER MARKET	201/2 WALKER STREET	CONCORD	NH	TBI	4	80
163807	163823	490714	ANDY'S STATELINE	83 RIVER RD	HUDSON	NH	TBI	9	180
38 Count								216	4320
Grand Count									

ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS
AT IDENTIFIED HIGH VOLUME ACCOUNTS.
ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

						DORAL	
DIVISION 1622						DIVISION ALLOCATION:	
MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS)						4,320 OFFERS (216 Displays)	
						JMc ALLOCATION: 400 (20 Displays)	
						Indicate number of Offers	
SR TERR	RR TERR	ACCT	ACCOUNT NAME	CITY	STATE	(20 per Display) to be placed	
✓ 162201	162239	130277	AHNAWATE CORNER ST	ROOSEVELTOWN	NY		
✓ 162201	162239	088363	AKWESAANE JOB SHOP	ROOSEVELTOWN	NY		
✓ 162201	162239	520885	G & G TOBACCO	ROOSEVELTOWN	NY		
✓ 162201	162239	130280	OIONKWAONWE SMOKE S	ROOSEVELTOWN	NY		
✓ 162201	162280	522487	WILD BILL'S ONE STOP	HOGANSBURG	NY		
✓ 162201	163830	436499	B&M SMOKESHOP	HOGANSBURG	NY		
✓ 162201	163830	492340	GANIENKEH	ALTONA	NY		
✓ 162201	163830	539530	GRACE & ALLAN'S	BOMBAY	NY		
✓ 162201	163830	583694	J & B TOBACCO	HOGANSBURG	NY		
✓ 162201	163830	596086	J.E.N. TOBACCO	BOMBAY	NY		
✓ 162201	163830	562598	KANIENKEHAKA GAS	HOGANSBURG	NY		
✓ 162202	162239	171473	SHAMPINE'S TOBACCO/L	CARTHAGE	NY		320
✓ 162203	162231	703515	C&C TOBACCO OUTLET	ITHACA	NY		320
✓ 162203	162233	294072	ETC ETC	ONEONTA	NY		220
✓ 162204	162223	651111	FAMILY FARM	SUSQUEHANNA	PA		220
✓ 162204	162223	819485	ROBS COUNTRY MKT, INC	GREAT BEND	PA		220
✓ 162204	162223	635914	SMOKIN JOES TOB SHOP	SUSQUEHANNA	PA (JM)		JMc To Allocate
✓ 162204	162223	705046	SMOKIN JOES TOB SHOP	FRIENDSVILLE	PA (JM)		JMc To Allocate

Updated
N 31

ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS
AT IDENTIFIED HIGH VOLUME ACCOUNTS.
ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

						DORAL	
DIVISION 1622						DIVISION ALLOCATION:	
MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS)						4,320 OFFERS (216 Displays)	
SR TERR RR TERR ACCT# ACCOUNT NAME CITY STATE						Indicate number of Offers (20 per Display) to be placed	
✓ 162204	162226	621026	DAHULICH DIST. INC.	ENDICOTT	NY		320
✓ 162204	162226	763827	HES #32276	BINGHAMTON	NY		320
✓ 162204	162228	310108	SHEDDENS WHOLESALE	FASSETT	PA		320
✓ 162204	162228	676785	SMOKIN JOES	SAYRE	PA	(JM)	JMc To Allocate
✓ 162205	162230	641087	ONONDAGA NATION	NEDROW	NY		
✓ 162205	162230	477231	ONONDAGA NATION	NEDROW	NY		
✓ 162208	162220	422035	PIKES CREEK BEVERAGE	HUNLOCK CREEK	PA		220
✓ 162208	162220	621400	SMOKE SIGNALS	PLAINS	PA		320
✓ 162208	162222	291931	PLAZA BEVERAGE, INC.	PITTSTON	PA		320
✓ 162209	162222	185719	BILLS SUPERMARKET	MOSCOW	PA		220
✓ 162209	162223	660922	DISCOUNT TOBACCO SHP	PECKVILLE	PA		320
✓ 162209	162225	517722	LAKE REGION IGA	HAWLEY	PA		220
✓ 162209	162225	674333	SMOKIN JOES	WAYMART	PA	(JM)	JMc To Allocate
✓ 162209	162225	689353	SMOKIN JOES TOBACCO	E STROUDSBURG	PA	(JM)	JMc To Allocate
✓ 162210	162227	130056	TOBI CORP.	MIDDLETOWN	NY		220
✓ 162210	162233	594068	CATSKILL DISCOUNT BV	LIBERTY	NY		220
TOTAL LOCATIONS: 34						TOTALS	4320

DATAGRAB

51845 5785

RESERVATION ACCOUNTS

WILL NOT PARTICIPATE IN PKG. PROMOTIONS! KLM

ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS
AT IDENTIFIED HIGH VOLUME ACCOUNTS.
ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

DIVISION 1623						DIVISION ALLOCATION:		DORAL
MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS)						1,360 OFFERS (68 Displays)		
SR	TERR	RR	TERR	ACCT	ACCOUNT NAME	CITY	STATE	Indicate number of Offers (20 per Display) to be placed
✓	162301		0	724066	CIGARETTE WAREHOUSE	PLATTSBURGH	NY	5 ← No Delivery
✓	162301	163830		633761	MINOR'S DISCOUNT BEV	ST ALBANS	VT	6 P. DAY
✓	162302	162320		657371	BEVERAGE KING	BOMOSEEN	VT	5
✓	162302	162320		494957	POULTNEY CASH MARKET	POULTNEY	VT	5
✓	162302	162320		576908	WELLS TRADING POST	WELLS	VT	5
✓	162302	162325		114564	BILLMONTS COUNTRY ST	STAMFORD	VT	5
✓	162302	162325		386834	N BENNINGTON VARIETY	N BENNINGTON	VT	5
✓	162302	162325		114561	NEXT DOOR	POWNA	VT	7
✓	162302	162325		623997	SHORT STOP VARIETY	BENNINGTON	VT	5
✓	162302	162325		114544	SMOKERS DEN	BENNINGTON	VT	5
✓	162303	162322		619977	COUNTRY FEED STORE	AMSTERDAM	NY	10
✓	162303	162324		130283	BEEBE'S SERVICE STA	SCHENECTADY	NY	5
TOTAL LOCATIONS: 12						TOTALS		68

COMPLETED

Updated N31

RW

ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS
AT IDENTIFIED HIGH VOLUME ACCOUNTS.
ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

DIVISION 1626						DORAL	
MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS)						240 OFFERS (12 Displays) (INCLUDES CAA ALLOCATION)	
SR TERR	RR TERR	ACCT	ACCOUNT NAME	CITY	STATE	Indicate number of Offers (20 per Display) to be placed	
162601	162625	765525	FRONTIER BEVERAGE	BUFFALO	NY		120
162601	162626	363986	HANK'S SMOKE SHOP	LEWISTON	NY		
162601	162626	349196	JAY'S	LEWISTON	NY		
162601	162626	790191	MIKE'S TRADING POST	SANBORN	NY		
162601	162626	422076	NO BLANKET	SANBORN	NY		
162601	162626	349198	RANDY'S SMOKE SHOP	LEWISTON	NY		
162601	162626	303562	SMOKIN' JOES #1	SANBORN	NY		
162601	162626	630311	SMOKIN' JOES #3	LEWISTON	NY		
162601	162626	422077	SMOKIN' JOES #4	SANBORN	NY		
162601	162626	579200	SMOKIN' JOES V	SANBORN	NY		
162601	162629	031899	TZETZO BROS.	KENMORE	NY		
162602	162622	601185	49 EXPRESS	BASOM	NY		
162602	162622	197949	JAN'S TOBACCO SHOP	BASOM	NY		
162602	162622	598116	T.P. DELI & FUEL	BASOM	NY		
162602	162622	526968	THE REZ/INDIAN RESV	BASOM	NY		
162603	162625	396973	PARKSIDE DRUG	BUFFALO	NY		120
162605	162232	269012	D & M GROCERY	WATERLOO	NY		
162605	162232	763306	WOLCOTT BARGINE CTN	WOLCOTT	NY		
162606	162623	566892	2 CLANS SMOKESHOP	LAWTONS	NY		

VAP
6 ← Bflo
Job.

COMPLETED

6 ← Resigo

Updated
N 31

ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS
AT IDENTIFIED HIGH VOLUME ACCOUNTS.
ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

DIVISION 1638						DORAL		
DIVISION ALLOCATION:						4,640 OFFERS (232 Displays)		
MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS)								
SR	TERR	RR	TERR	ACCT	ACCOUNT NAME	CITY	STATE	Indicate number of Offers (20 per Display) to be placed
163805	163820	064556		FOODS PLUS CONV.	PLAISTOW	NH	✓	180
163805	163820	346403		POST TIME	SALEM	NH	✓	180
163805	163820	103069		R&B SUPERETTE	PELHAM	NH	✓	180
163805	163820	103073		RAYS STATELINE MKT	PELHAM	NH	✓	180
163805	163820	104514		SHYERS LOBSTER POUND	SALEM	NH	✓	80
163805	163820	702662		SIGNAL VARIETY	PLAISTOW	NH	✓	180
163805	163820	103056		TEXACO PAYSAYER	SALEM	NH	✓	180
163805	163820	689422		WORLD FAMOUS STATELN	PELHAM	NH	✓	180
163806	163826	643741		AD&G VARIETY INC.	FRANKLIN	NH	✓	80 No Supplier
163806	163826	412188		CASE N KEG	MEREDITH	NH	✓	80
163806	163826	677682		CASE N KEG LACONIA	LACONIA	NH	✓	80
163806	163826	755792		CORNER MARKET	CONCORD	NH	✓	80
163806	163826	579433		LACONIA SPA	LACONIA	NH	✓	80 No Supplier
163807	163823	490714		ANDY'S STATELINE	HUDSON	NH	✓	180
163807	163823	572626		AYOTTES STATELINE	HUDSON	NH	✓	180
163808	163824	486298		MS. MARKET	MANCHESTER	NH	✓	180
TOTAL LOCATIONS: 35						TOTALS		4640

Updated
N31

ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS
AT IDENTIFIED HIGH VOLUME ACCOUNTS.
ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

DIVISION 1638						DORAL
DIVISION ALLOCATION:						4,640 OFFERS (232 Displays)
MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS)						
SR TERR	RR TERR	ACCT	ACCOUNT NAME	CITY	STATE	Indicate number of Offers (20 per Display) to be placed
163801	163827	679787	PAULS REDEMPTION CTR	DERBY	VT ✓	80
163802	163821	230124	BOTTOMS UP	FITZWILLIAM	NH ✓	80
163802	163821	643587	CHAS GEM	WINCHESTER	NH ✓	80
163802	163821	104063	KULICKS SUPER MARKET	WINCHESTER	NH ✓	80
163802	163821	552856	ONE STOP PLAZA CONV.	WINGHENDON	MA ✓	80
163802	163821	230117	STATELINE GROCERY	FITZWILLIAM	NH ✓	180
163802	163821	104065	THE BIG S	WINCHESTER	NH ✓	180
163802	163821	104100	VALLEY MARINA	RINDGE	NH ✓	80 Non VAP
163802	163822	559739	HARDSCRABBLE VAR.	GREENVILLE	NH ✓	180
163802	163822	103172	RT. 13 STATELINE CON	BROOKLINE	NH ✓	180
163802	163822	103186	STATE LINE VARIETY	GREENVILLE	NH ✓	80
163802	163822	103182	THE COUNTRY MILE	GREENVILLE	NH ✓	180
163803	163821	605251	5 STAR BEVERAGE	NORTH WALPOLE	NH ✓	80
163803	163821	733076	RIVERSIDE GROCERY	W CHESTERFIELD	NH ✓	180
163803	163821	278707	ROUTE 63 COUNTRY	HINSDALE	NH ✓	100
163804	163827	317529	BEVERAGE KING #1	WEST LEBANON	NH ✓	80
163804	163827	630255	T&R SIDELINES	WEST LEBANON	NH ✓	180
163805	163820	103059	BUTCHER BOY MKT	SALEM	NH ✓	180
163805	163820	611422	FIRST CHANCE	PELHAM	NH ✓	180

No.
Delivery

ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS
AT IDENTIFIED HIGH VOLUME ACCOUNTS.
ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

DIVISION 1622						DORAL	
MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS)						DIVISION ALLOCATION: 4,320 OFFERS (216 Displays)	
SR TERR RR TERR ACCT# ACCOUNT NAME CITY STATE						JMc ALLOCATION: 400 (20 Displays)	
						Indicate number of Offers (20 per Display) to be placed	
162201	162239	130277	AHNAWATE CORNER ST	ROOSEVELTOWN	NY		
162201	162239	088363	AKWESAANE TOB SHOP	ROOSEVELTOWN	NY		
162201	162239	520885	G & G TOBACCO	ROOSEVELTOWN	NY		
162201	162239	130280	OIONKWAONWE SMOKE S	ROOSEVELTOWN	NY		
162201	162280	522487	WILD BILL'S ONE STOP	HOGANSBURG	NY		
162201	163830	436499	B&M SMOKESHOP	HOGANSBURG	NY		
162201	163830	492340	GANIENKEH	ALTONA	NY		
162201	163830	539530	GRACE & ALLAN'S	BOMBAY	NY		
162201	163830	583694	J & B TOBACCO	HOGANSBURG	NY		
162201	163830	596086	J.E.N. TOBACCO	BOMBAY	NY		
162201	163830	562598	KANIENKEHAKA GAS	HOGANSBURG	NY		
162202	162239	171473	SHAMPINE'S TOBACCO/L	CARTHAGE	NY		
162203	162231	703515	C&C TOBACCO OUTLET	ITHACA	NY		
162203	162233	294072	ETC ETC	ONEONTA	NY		
162204	162223	651111	FAMILY FARM	SUSQUEHANNA	PA		
162204	162223	819485	ROBS COUNTRY MKT, INC	GREAT BEND	PA		
162204	162223	635914	SMOKIN JOES TOB SHOP	SUSQUEHANNA	PA	(JM)	JMc To Allocate
162204	162223	705046	SMOKIN JOES TOB SHOP	FRIENDSVILLE	PA	(JM)	JMc To Allocate

ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS
AT IDENTIFIED HIGH VOLUME ACCOUNTS.
ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

DIVISION 1622						DORAL	
DIVISION ALLOCATION:						4,320 OFFERS (216 Displays)	
MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS)						JMc ALLOCATION: 400 (20 Displays)	
SR TERR	RR TERR	ACCT	ACCOUNT NAME	CITY	STATE	Indicate number of Offers (20 per Display) to be placed	
162204	162226	621026	DAHULICH DIST. INC.	ENDICOTT	NY		
162204	162226	763827	HES #32276	BINGHAMTON	NY		
162204	162228	310108	SHEDDENS WHOLESALE	FASSETT	PA		
162204	162228	676785	SMOKIN JOES	SAYRE	PA	(JM)	JMc To Allocate
162205	162230	641087	ONONDAGA NATION	NEDROW	NY		
162205	162230	477231	ONONDAGA NATION	NEDROW	NY		
162208	162220	422035	PIKES CREEK BEVERAGE	HUNLOCK CREEK	PA		
162208	162220	621400	SMOKE SIGNALS	PLAINS	PA		
162208	162222	291931	PLAZA BEVERAGE, INC.	PITTSTON	PA		
162209	162222	185719	BILLS SUPERMARKET	MOSCOW	PA		
162209	162223	660922	DISCOUNT TOBACCO SHP	PECKVILLE	PA		
162209	162225	517722	LAKE REGION IGA	HAWLEY	PA		
162209	162225	674333	SMOKIN JOES	WAYMART	PA	(JM)	JMc To Allocate
162209	162225	689353	SMOKIN JOES TOBACCO	E STROUDSBURG	PA	(JM)	JMc To Allocate
162210	162227	130056	TOBI CORP.	MIDDLETOWN	NY		
162210	162233	594068	CATSKILL DISCOUNT BV	LIBERTY	NY		
TOTAL LOCATIONS: 34						TOTALS	0

ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS
AT IDENTIFIED HIGH VOLUME ACCOUNTS.

ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

J. McLEAN							ALLOCATION:		DORAL		
									400 OFFERS (20 Displays)		
SR TERR	RR TERR	ACCT	ACCOUNT NAME	CITY	STATE		Indicate number of Offers (20 per Display) to be placed				
162204	162223	635914	SMOKIN JOES TOB SHOP	SUSQUEHANNA	PA	(JM)	120				6
162204	162223	705046	SMOKIN JOES TOB SHOP	FRIENDSVILLE	PA	(JM)	100				5
162204	162228	676785	SMOKIN JOES	SAYRE	PA	(JM)	80				4
162209	162225	674333	SMOKIN JOES	WAYMART	PA	(JM)	40				2
162209	162225	689353	SMOKIN JOES TOBACCO	E STROUDSBURG	PA	(JM)	60				3
TOTAL LOCATIONS: 5							TOTALS		400		

*Deliver
Reliable
Method?*

ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS
AT IDENTIFIED HIGH VOLUME ACCOUNTS.

ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

						DORAL	
DIVISION 1623						DIVISION ALLOCATION:	
MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS)						1,360 OFFERS (68 Displays)	
SR-TERR	RR-TERR	ACCT	ACCOUNT NAME	CITY	STATE	Indicate number of Offers (20 per Display) to be placed	
162301	0	724066	CIGARETTE WAREHOUSE	PLATTSBURGH	NY		
162301	163830	633761	MINOR'S DISCOUNT BEV	ST ALBANS	VT		
162302	162320	657371	BEVERAGE KING	BOMOSEEN	VT		
162302	162320	494957	POULTNEY CASH MARKET	POULTNEY	VT		
162302	162320	576908	WELLS TRADING POST	WELLS	VT		
162302	162325	114564	BILLMONTS COUNTRY ST	STAMFORD	VT		
162302	162325	386834	N BENNINGTON VARIETY	N BENNINGTON	VT		
162302	162325	114561	NEXT DOOR	POWNALE	VT		
162302	162325	623997	SHORT STOP VARIETY	BENNINGTON	VT		
162302	162325	114544	SMOKERS DEN	BENNINGTON	VT		
162303	162322	619977	COUNTRY FEED STORE	AMSTERDAM	NY		
162303	162324	130283	BEEBE'S SERVICE STA	SCHENECTADY	NY		
TOTAL LOCATIONS: 12						TOTALS 0	

ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS
AT IDENTIFIED HIGH VOLUME ACCOUNTS.
ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

DIVISION 1626						DIVISION ALLOCATION:		DORAL	
MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS)								240 OFFERS (12 Displays) (INCLUDES CAA ALLOCATION)	
SR TERR	RR TERR	ACCT	ACCOUNT NAME	CITY	STATE	Indicate number of Offers (20 per Display) to be placed			
162601	162625	765525	FRONTIER BEVERAGE	BUFFALO	NY				
162601	162626	363986	HANK'S SMOKE SHOP	LEWISTON	NY				
162601	162626	349196	JAY'S	LEWISTON	NY				
162601	162626	790191	MIKE'S TRADING POST	SANBORN	NY				
162601	162626	422076	NO BLANKET	SANBORN	NY				
162601	162626	349198	RANDY'S SMOKE SHOP	LEWISTON	NY				
162601	162626	303562	SMOKIN' JOES #1	SANBORN	NY				
162601	162626	630311	SMOKIN' JOES #3	LEWISTON	NY				
162601	162626	422077	SMOKIN' JOES #4	SANBORN	NY				
162601	162626	579200	SMOKIN' JOES V	SANBORN	NY				
162601	162629	031899	TZETZO BROS.	KENMORE	NY				
162602	162622	601185	49 EXPRESS	BASOM	NY				
162602	162622	197949	JAN'S TOBACCO SHOP	BASOM	NY				
162602	162622	598116	T.P. DELI & FUEL	BASOM	NY				
162602	162622	526968	THE REZ/INDIAN RESV	BASOM	NY				
162603	162625	396973	PARKSIDE DRUG	BUFFALO	NY				
162605	162232	269012	D & M GROCERY	WATERLOO	NY				
162605	162232	763306	WOLCOTT BARGINE CTN	WOLCOTT	NY				
162606	162623	566892	2 CLANS SMOKESHOP	LAWTONS	NY				

ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS
AT IDENTIFIED HIGH VOLUME ACCOUNTS.
ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

DIVISION 1626						DIVISION ALLOCATION:		DORAL 240 OFFERS (12 Displays) (INCLUDES CAA ALLOCATION)	
MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS)									
SR	TERR	RR	TER	ACCT	ACCOUNT NAME	CITY	STATE	Indicate number of Offers (20 per Display) to be placed	
162606	162623	521624			CROSSROADS	VERSAILLES	NY		
162606	162623	263886			DARREN'S BEARCLAW	IRVING	NY		
162606	162623	502516			IROQUOIS SMOKE SHOP	GOWANDA	NY		
162606	162623	536774			JR'S SMOKESHOP	IRVING	NY		
162606	162623	687893			NATIVE PRIDE	IRVING	NY		
162606	162623	521674			OMNI ENTERPRISES II	IRVING	NY		
162606	162623	509388			ROSEINE'S	GOWANDA	NY		
162606	162623	566889			SANDY'S PLACE	GOWANDA	NY		
162606	162623	128513			SENECA HAWK TOBACCO	IRVING	NY		
162606	162623	440187			TRIPLE J TOBACCO	IRVING	NY		
162606	162623	422357			WOLF'S RUN	IRVING	NY		
162606	162627	269621			JONES SMOKE SHOP	BATH	NY		
162606	162628	460523			ANTONE'S	SALAMANCA	NY		
162606	162628	665431			ANTONE'S II	SALAMANCA	NY		
162606	162628	480762			BEARCLAW TRADING PST	STEAMBURG	NY		
162606	162628	675069			COLDSPRING SMOKE&GA	STEAMBURG	NY		
162606	162628	341824			HOAG'S SMOKESHOP III	SALAMANCA	NY		
162606	162628	368567			KEN'S SMOKESHOP	LIMESTONE	NY		
162606	162628	482404			KENS LOCAL SMOKESHOP	SALAMANCA	NY		

ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS
AT IDENTIFIED HIGH VOLUME ACCOUNTS.
ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

DIVISION 1626						DIVISION ALLOCATION:		DORAL
MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS)								240 OFFERS (12 Displays) (INCLUDES CAA ALLOCATION)
SR TERR	RR TERR	ACCT	ACCOUNT NAME	CITY	STATE	Indicate number of Offers (20 per Display) to be placed		
162606	162628	389411	LOIS HOAG II	KILL BUCK	NY			
162606	162628	673510	OIL SPRINGS CORNERS	CUBA	NY			
162606	162628	328435	OJ'S SMOKESHOP	STEAMBURG	NY			
162606	162628	675068	RICHARDS SMOKESHOP	STEAMBURG	NY			
162606	162628	340601	RON'S SMOKESHOP	ALLEGANY	NY			
162606	162628	442094	SENECA HAWK PETRO	SALAMANCA	NY			
162606	162628	686767	SENECA JUNCTION	CARROLLTON	NY			
162606	162628	324640	SENECA SMOKE & CRAFT	SALAMANCA	NY			
162606	162628	715424	WHITE MTN TOBACCO	STEAMBURG	NY			
162607	162228	182876	PRESTONS COLONIAL	LAWRENCEVILLE	PA			
162607	162621	553089	COUNTY MKT. 64303	WARREN	PA			
162607	173240	844454	COUNTY MARKET	PUNXSUTAWNEY	PA			
162607	173243	175007	SHOP N SAVE MARKET	DU BOIS	PA			
TOTAL LOCATIONS: 51						TOTALS		0

ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS
AT IDENTIFIED HIGH VOLUME ACCOUNTS.
ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

DIVISION 1638						DORAL		
DIVISION ALLOCATION:						4,640 OFFERS (232 Displays)		
MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS)								
SR	TERR	RR	TERR	ACCT	ACCOUNT NAME	CITY	STATE	Indicate number of Offers (20 per Display) to be placed
163801		163827		679787	PAULS REDEMPTION CTR	DERBY	VT	
163802		163821		230124	BOTTOMS UP	FITZWILLIAM	NH	
163802		163821		643587	CHAS GEM	WINCHESTER	NH	
163802		163821		104063	KULICKS SUPER MARKET	WINCHESTER	NH	
163802		163821		552856	ONE STOP PLAZA CONV.	WINCHENDON	MA	
163802		163821		230117	STATELINE GROCERY	FITZWILLIAM	NH	
163802		163821		104065	THE BIG S	WINCHESTER	NH	
163802		163821		104100	VALLEY MARINA	RINDGE	NH	
163802		163822		559739	HARDSCRABBLE VAR.	GREENVILLE	NH	
163802		163822		103172	RT. 13 STATELINE CON	BROOKLINE	NH	
163802		163822		103186	STATE LINE VARIETY	GREENVILLE	NH	
163802		163822		103182	THE COUNTRY MILE	GREENVILLE	NH	
163803		163821		605251	5 STAR BEVERAGE	NORTH WALPOLE	NH	
163803		163821		733076	RIVERSIDE GROCERY	W CHESTERFIELD	NH	
163803		163821		278707	ROUTE 63 COUNTRY	HINSDALE	NH	
163804		163827		317529	BEVERAGE KING #1	WEST LEBANON	NH	
163804		163827		630255	T&R SIDELINES	WEST LEBANON	NH	
163805		163820		103059	BUTCHER BOY MKT	SALEM	NH	
163805		163820		611422	FIRST CHANCE	PELHAM	NH	

ATTACHMENT 3: HIGH VOLUME DORAL PACKAGE PROMOTIONS

TO BE UTILIZED FOR RESIDUAL AMOUNTS FROM DORAL VAP/ NATIONAL PROMOTIONS
AT IDENTIFIED HIGH VOLUME ACCOUNTS.
ENTER THE NUMBER OF OFFERS TO BE PLACED PER LOCATION.

DIVISION 1638						DORAL	
DIVISION ALLOCATION:						4,640 OFFERS (232 Displays)	
MAKE NECESSARY CHANGES TO STORE LIST (ADD/REMOVE LOCATIONS)							
SR TERR	RR TERR	ACCT	ACCOUNT NAME	CITY	STATE	Indicate number of Offers (20 per Display) to be placed	
163805	163820	064556	FOODS PLUS CONV.	PLAISTOW	NH		
163805	163820	346403	POST TIME	SALEM	NH		
163805	163820	103069	R&B SUPERETTE	PELHAM	NH		
163805	163820	103073	RAYS STATELINE MKT	PELHAM	NH		
163805	163820	104514	SHYERS LOBSTER POUND	SALEM	NH		
163805	163820	702662	SIGNAL VARIETY	PLAISTOW	NH		
163805	163820	103056	TEXACO PAYSAYER	SALEM	NH		
163805	163820	689422	WORLD FAMOUS STATELN	PELHAM	NH		
163806	163826	643741	AD&G VARIETY INC.	FRANKLIN	NH		
163806	163826	412188	CASE N KEG	MEREDITH	NH		
163806	163826	677682	CASE N KEG LACONIA	LACONIA	NH		
163806	163826	755792	CORNER MARKET	CONCORD	NH		
163806	163826	579433	LACONIA SPA	LACONIA	NH		
163807	163823	490714	ANDY'S STATELINE	HUDSON	NH		
163807	163823	572626	AYOTTES STATELINE	HUDSON	NH		
163808	163824	486298	MS. MARKET	MANCHESTER	NH		
TOTAL LOCATIONS: 35						TOTALS 0	